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重要風險通知

- 基金、債券、存款證及結構性投資產品（包括股票掛鈎投資、結構投資票據、高息投資存款、結構投資存款及保本投資存款）並不相等於定期存款。基金、債券及個別結構性產品乃投資產品而部分基金及結構性產品涉及金融衍生工具。投資決定是由閣下自行作出的，但閣下不應投資，除非中介人於銷售該產品時已向閣下解釋經考慮閣下的財務情況、投資經驗及目標後，該類產品是適合閣下的。
- 證券／結構投資產品價格可升可跌，甚至可能變成毫無價值。買賣證券／結構投資產品均可帶來虧損或盈利。
- 在最壞的情況下，產品價值或會大幅地少於你所投入的金額（在極端的情況下，你的投資可能會變成沒有價值）。
- 發行人風險 - 債券、存款證及結構性投資產品的表現受發行者的實際及預計借貸能力所影響。就債信責任而言，產品不保證發行人不會拖欠債務。於最壞情況下，如發行者破產，閣下可能無法收回任何本金或利息／票息。
- 投資者不應僅根據此資料而作出投資決定。
- 投資涉及風險。產品的過往業績數據並非未來業績的指標。欲知產品的詳情、有關費用及風險因素，請參閱銷售文件及／或有關文件。
- 鑑於人民幣收益工具現時並無定期交易及活躍的二手市場，投資該等產品或存在流動資金風險。人民幣收益工具的買價和賣價的差價可能很大，因此，投資者可能承擔重大的交易及變現成本及可能因此而招致虧損。
- 認股證及牛熊證產品並無抵押品。認股證及牛熊證價格可升可跌，投資者或損失所有投資。投資前應了解產品風險，若需要應諮詢專業建議。
- 結構投資存款、高息投資存款、保本投資存款及存款證均不屬於受保障存款及不會受香港的存款保障計劃保障。高息投資存款及存款證並不保本。

「風險披露」部分將列出其他風險因素，詳情請參閱有關部分。

一般條款及細則

1. 香港上海滙豐銀行（及其繼承人及受讓人）（「本行」或「滙豐」）保留隨時更改條款及細則的權利。本行亦可能運用酌情權取消此優惠而毋須事前通知。
2. 除有關合資格客戶（如下所定義）及本行以外，並無其他人士有權按《合約（第三者權利）條例》強制執行本條款及細則的任何條文，或享有本條款及細則的任何條文下的利益。
3. 是次推廣活動如有任何爭議，本行將保留最終決定權。
4. 本條款及細則的中英文版本如有歧義，概以英文版本為準。
5. 此優惠均受有關的監管條例約束。
6. 本條款及細則受香港特別行政區法律所管轄，並按照香港特別行政區法律詮釋。

推廣優惠條款及細則

2020 滙豐財富管理 - 網上投資平台特別大抽獎

7. 推廣期為2020年05月25日至2020年07月31日（包括首尾兩天）（「推廣期」）。

8. 誰可參與特別大抽獎：（「合資格客戶」）
- 於2020年5月18日年滿18歲或以上；及
 - 為非美國公民／居民／納稅人；及
 - 於本行之紀錄內持有有效的香港通訊地址；及
 - 為本行綜合理財戶口（「合資格賬戶」）的個人戶口持有人或第一戶口持有人（如為聯名戶口）；及
 - 於推廣期內成功完成至少一次合資格交易（如條款9所詳述）。

任何人在整個推廣期內如未能完成上述要求，將自動被取消參與本抽獎的資格。任何違反適用法律法規或存在實際或潛在利益衝突的人士也會被取消資格。任何參與舉辦或營運本抽獎之人士，均不得參加本抽獎。

9. 合資格交易：於推廣期內，每名合資格客戶需要成功完成以下交易至少一次以符合條件以參加大抽獎，每個合資格交易相等於一次抽獎機會（「合資格交易」）：

	投資產品類別	經滙豐網上理財、香港滙豐流動理財應用程式或香港滙豐投資全速易完成以下任何一項交易：	需高於或等於以下合資格交易金額（「合資格交易金額」）
(i)	單位信託基金	購買任何靈活智投中的基金	港幣100元
(ii)	單位信託基金	購買任何單位信託基金	港幣10,000元
(iii)	證券	購買任何港股、中國A股或美股	港幣10,000元
(iv)	外匯	兌換任何外幣	港幣10,000元
(v)	外匯	完成任何外匯限價買賣服務交易	港幣5,000元
(vi)	結構性投資產品	完成任何一項股票掛鈎投資、高息投資存款或保本投資存款的交易	港幣10,000元
(vii)	基金	購買任何債券或存款證	港幣10,000元
(viii)	定期存款	開立網上新資金定期存款*	港幣10,000元

* 「新資金」指以 (a) 新增港元資金（包括我們所接受的其他貨幣新增資金，並將之兌換成港元），及／或 (b) 存入至您的儲蓄戶口的港元股票／存款證／債券／新股認購退款或到期贖回款項（包括存入至您的儲蓄戶口而為我們所接受的其他貨幣股票／存款證／債券／新股認購退款或到期贖回款項，並將之兌換成港元）。新資金不包括透過我們賬戶發出的的本票／支票、經我們其他賬戶轉賬／匯款存入及經兌換我們賬戶現有資金而成的款項。如有任何爭議，我們保留對新資金定義的最終決定權。請留意，客戶以香港滙豐流動理財應用程式完成開戶後，須在開戶後一個工作天起（星期一至星期五；星期六、星期日及公眾假期除外）才可以經網上開立定期存款。

10. 於整個推廣期內，合資格客戶毋須登記即可獲享抽獎機會贏取「Apple 11吋 iPad Pro Wi-Fi + 流動網絡 (128GB)」平板電腦一部（觀察到之零售價為港幣7,499元）及「Apple iPhone 11 Pro Max (64GB)」智能手機一部（觀察到之零售價為港幣9,499元）的組合（「大獎」）；或港幣100元惠康超級市場現金券一份（「特別獎」）（合稱「禮品」）。每個合資格交易相等於一次抽獎機會，每位合資格客戶可享多於一次的抽獎機會。
11. 在推廣期完成後，**3,010**名抽獎者得獎會經由電腦隨機抽出，當中包括共**10**份大獎（每份包括**1**部「Apple 11吋 iPad Pro Wi-Fi + 流動網絡 (128GB)」平板電腦及**1**部「Apple iPhone 11 Pro Max (64GB)」智能手機）和**3,000**份特別獎（每份包括**1**份價值港幣100元的惠康超級市場現金券）。每位合資格客戶只可贏取一份禮品（「得獎者」）。
12. 大獎的禮品換領信（「換領信」）會於2020年10月1日或之前以平郵方式郵寄給得獎者在寄出時存於本行記錄的本地通訊地址（不包括海外地址），得獎者需依照換領信上的指示換領禮品，否則被視作放棄論。換領詳情包括換領方法、換領中心地址及換領限期將列於信內。得獎者只會收到一封換領信，如有遺失或損毀，恕不補發。

13. 特別獎將會於 2020 年 10 月 1 日或之前以平郵方式郵寄給得獎者在寄出時存於本行記錄的本地通訊地址（不包括海外地址），如得獎者在本行郵寄禮券後於任何情況下遺失或損毀禮券，包括於郵寄途中遺失，本行將不會補發。
14. 本行有權以其他禮品取代而毋須事先通知。
15. 本抽獎活動的禮品（或其替代禮品）不可兌換現金。禮品（或其替代禮品）說明及圖片由相關製造商及／或供應商提供及只作參考。禮品（或其替代禮品）製造商及／或供應商須全權負責其產品及服務的質素及供應量，本行恕不承擔任何責任。
16. 在推廣期及獲取有關本抽獎活動的禮品之時，合資格客戶的個人信息和交易記錄必須在本行記錄中為有效，以使合資格客戶有資格得獎。
17. 得獎者有責任遵守任何有關授予禮品的稅收，關稅或類似罰款的法律（自費），本行對此不承擔任何責任。
18. 以上所述產品均受相關條款及細則約束。每名合資格客戶存款或投資交易記錄將按本行之紀錄為準。
19. 本行或會於同一時段推出多於一項推廣活動，並就相同的產品或服務提供推廣優惠，除非另有說明，否則合資格客戶將會因選用有關產品或服務而獲享以本行決定為準的價值最高的一項優惠。

風險披露

股票風險披露

- 投資涉及風險。您應就本身的投資經驗、投資目標、財政資源及其他相關條件，小心衡量自己是否適合參與任何投資項目。證券價格可升可跌，買賣證券可導致虧損或盈利。

基金風險披露

- 投資於某種市場之基金（例如新興市場、商品市場、小型企業等）可能會涉及較高風險，並通常對價格變動較敏感。
- 信貸風險／利率風險投資於固定收益證券的基金的價值可因利率變動而下跌，並須承受發行人可能不支付證券款項的信貸風險。由於投資於金融衍生工具，基金價格可能更為波動，及可能承受相比傳統證券更大程度的風險。
- 交易對方風險倘基金買賣並非於認可交易所買賣的金融衍生工具合約，則會因有關交易對方而蒙受信貸風險。該等工具並無給予適用於在組織完善的交易所買賣金融衍生工具的參與者的保障（例如交易結算公司的履約保證）。與基金買賣有關工具的交易對方可能無力償債、破產或違約，屆時或會令基金承受重大損失。

債券／存款證風險披露

- 債券／存款證主要是中長期的固定收益產品，並不是短線投機的工具。您應準備於整段時期內將資金投放於債券／存款證上；若您選擇在到期日之前提早出售債券／存款證，可能會損失部分或全部的本金額。
- 債券／存款證的利息和本金是由發行人去償還，債券／存款證持有人須承擔發行人的信貸風險。如果發行人不履行契約，債券／存款證持有人可能無法取回債券／存款證的利息和本金。在此情況下，債券／存款證持有人不能向滙豐追討任何賠償，除非滙豐本身為該債券／存款證之發行人。
- 滙豐提供債券／存款證的參考價格，其價格可能會及確會波動。影響債券／存款證價格的因素包括，但不限於利率、債券息差及流通性溢價的波動。而孳息率的上落對越長年期的債券價格影響一般較大。買賣債券／存款證帶有風險，您未必能夠賺取利潤，可能會招致損失。

- 如您打算出售滙豐代您購入的債券／存款證，滙豐可在正常市場下，按市價進行有關交易。但基於市場變動，買入價與原定的賣出價可能不同。
- 倘若您選擇將債券／存款證所支付的付款兌換為本地貨幣，可能須承受匯率波動的風險。
- 發行人提供的二手市場或不能提供龐大的流通量或按對持有人有利之價格買賣。
- 如債券／存款證被提早贖回，您轉而購買其他產品，未必能取得相同回報。

高息投資存款風險披露

- 並非定期存款 - 高息投資存款並不同，亦不應被視為定期存款的替代品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 衍生工具風險 - 高息投資存款內含外匯期權。期權交易涉及風險，特別是出售期權。雖然出售期權所收取的期權金為固定，閣下仍可能蒙受超過該期權金的損失，且閣下可能有重大損失。
- 潛在收益有限 - 最高潛在收益為存款利息。
- 最大潛在虧損 - 高息投資存款並非保本產品。倘存款於到期時被轉換為掛鈎貨幣，閣下有可能因支付的貨幣貶值而招致損失。此等損失可能會抵銷存款所賺取的利息，甚至導致本金虧損。
- 有別於買入掛鈎貨幣 - 投資於高息投資存款有別於直接買入掛鈎貨幣。
- 市場風險 - 高息投資存款的淨回報須視乎於釐定日釐定時間存款貨幣兌掛鈎貨幣的匯率而定。匯率的變動可能出乎預料、突如其來而且幅度龐大，並受複雜的政治及經濟因素影響。
- 流通性風險 - 高息投資存款乃為持有至到期而設。閣下無權在到期前要求提早終止本產品。在特殊情況下，本行有權利及完全酌情因應個別情況決定接受您的提早贖回申請。接獲有關申請後，本行將提供參考贖回價格。提早贖回時的回報可能低於存款一直存放至到期日的回報，亦有可能出現負回報。
- 銀行的信貸風險 - 高息投資存款並無以任何抵押品作抵押。當閣下購買本產品，閣下將承擔銀行的信貸風險。如銀行無力償債或未能履行其於本產品下的責任，閣下只可以銀行的無抵押債權人身份提出申索。在最壞情況下，閣下可能損失閣下的全部存款金額。
- 貨幣風險 - 倘存款貨幣及／或掛鈎貨幣並非閣下的本土貨幣，而閣下於到期後選擇將其兌換成閣下的本土貨幣，則閣下有可能因匯率波動而獲得收益或招致虧損。銀行提早終止風險在本行完全酌情決定就保障本行結合戶口或抵銷賬項的權利或任何抵押權益或保障客戶利益而言屬有需要或適當的情況下，本行有酌情權於到期日前將存款或存款的任何部分結束，扣除有關終止成本或加上按比例計算的應得回報或贖回額後，所得數目或會少於存款的原先本金額。
- 有關人民幣的風險 - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如，中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣存款的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣存款兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品是在香港發行的以人民幣計值（如人民幣為存款貨幣）及結算（當到期時收取人民幣）產品，該人民幣計值與在中國內地的人民幣計值存在差異。

保本投資存款風險披露

- 並非定期存款 - 保本投資存款並不同，亦不應被視為定期存款的替代品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 衍生工具風險 - 保本投資存款內含外匯期權。期權交易涉及風險。如果存款貨幣兌掛鈎貨幣的匯率於釐定日釐定時間的走勢非如您所料，您只能賺取存款的最低贖回額。
- 潛在收益有限 - 當外幣匯率於釐定日釐定時間相比觸發匯率走勢如您所料的時候，您能獲取的最高回報為最高贖回額減去本金。
- 有別於買入掛鈎貨幣 - 投資於保本投資存款有別於直接買入掛鈎貨幣。
- 市場風險 - 保本投資存款的收益須視乎於釐定日釐定時間存款貨幣兌掛鈎貨幣的匯率相對於觸發匯率的表現而定。匯率的變動可能出乎預料、突如其來而且幅度龐大，並受複雜的政治及經濟因

素影響。您必須準備接受或會收取存款的最低贖回額／甚至沒有回報的風險（如匯率走勢非如您所料）。

- 流通性風險 - 保本投資存款乃為持有至到期而設。閣下無權在到期前要求提早終止本產品。在特殊情況下，本行有權利及完全酌情因應個別情況決定接受您的提早贖回申請。接獲有關申請後，本行將提供參考贖回價格。提早贖回時的回報可能低於存款一直存放至到期日的回報，亦有可能出現負回報。
- 銀行的信貸風險 - 保本投資存款並無以任何抵押品作抵押。當閣下購買本產品，閣下將承擔銀行的信貸風險。如銀行無力償債或未能履行其於本產品下的責任，閣下只可以銀行的無抵押債權人身份提出申索。在最壞情況下，閣下可能損失閣下的全部存款金額。
- 貨幣風險 - 倘存款貨幣並非閣下的本土貨幣，而閣下於到期後選擇將其兌換成閣下的本土貨幣，則閣下有可能因匯率波動而獲得收益或招致虧損。
- 銀行提早終止風險 - 在本行完全酌情決定就保障本行結合戶口或抵銷賬項的權利或任何抵押權益或保障客戶利益而言屬有需要或適當的情況下，本行有酌情權於到期日前將存款或存款的任何部分結束，扣除有關終止成本或加上按比例計算的應得回報或贖回額後，所得出數目或會少於存款的原先本金額。
- 有關人民幣的風險 - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如：中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣存款的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣存款兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品（如以人民幣計值）是在香港發行的以人民幣計值及結算產品，該人民幣計值與在中國內地的人民幣計值存在差異。

股票掛鈎投資風險披露

以下風險應連同股票掛鈎投資的有關發售文件的「風險警告」一節所載有的其他風險一併閱讀。

- 閣下應注意，本廣告並不構成本公司的股票掛鈎投資的發售文件的一部分。閣下於決定是否投資本公司的股票掛鈎投資前，務請細閱本公司的股票掛鈎投資的全部發售文件（包括計劃備忘錄，財務披露文件有關產品手冊及指示性條款表及任何該等文件的任何附錄）。閣下如對本廣告的內容有任何疑問，應徵詢獨立專業意見。
- 並非定期存款 - 股票掛鈎投資並不同，亦不應被視為定期存款的代替品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 並不保本 - 本公司的股票掛鈎投資並不保本：閣下可能損失閣下的全部投資。
- 潛在收益有限 - 閣下未必獲派付任何潛在現金紅利金額本產品的最高潛在收益以相等於股票掛鈎投資的發行價與面值的差額（如有）（減任何現金結算費用）和於股票掛鈎投資的原定期（即發行日期（包括該日）至結算日期（包括該日）止期間）內應付的最高定期潛在現金紅利金額的總和的款項為上限。閣下有可能在股票掛鈎投資的整個原定期內不獲派付任何潛在現金紅利金額。
- 再投資風險 - 倘本公司的股票掛鈎投資提早終止，本公司將向閣下支付股票掛鈎投資的面值（減任何現金結算費用）及計至該贖回日期（包括該日）止的任何累計潛在現金紅利金額。於該提早終止後將毋須再支付任何潛在現金紅利金額。屆時市況或已有所變更，因此倘閣下將所得款項轉而投資於其他風險參數相若的投資上，閣下未必能獲得相同的回報率。
- 並無抵押品 - 本公司的股票掛鈎投資並無以本公司的任何資產或任何抵押品作為抵押。
- 提供有限度的莊家活動安排，假如 閣下於屆滿前出售 閣下的股票掛鈎投資，閣下可能蒙受虧損本公司的股票掛鈎投資乃為持有至結算日期而設計。本公司的所有股票掛鈎投資會於每兩個星期提供有限度的莊家活動安排。假如 閣下嘗試於屆滿前出售 閣下的股票掛鈎投資，閣下就每份股票掛鈎投資所收取的款項可能遠低於 閣下就每份股票掛鈎投資所支付的發行價。
- 並非投資參考資產 - 投資本公司的股票掛鈎投資與投資參考資產是不一樣的。股票掛鈎投資的潛在回報將視乎參考資產於相關估值日期的表現而定。參考資產的市價變動並不會導致股票掛鈎投資的市值或閣下從股票掛鈎投資的潛在分派出現相應變動。

- 不受投資者賠償基金保障 - 本公司的股票掛鈎投資並無於任何證券交易所上市，本公司的股票掛鈎投資不受投資者賠償基金保障，可能並無活躍或高流通量的二手市場。
- 有關滙豐違約或無力償債的最大潛在虧損 - 本公司的股票掛鈎投資構成滙豐（作為發行人）而非其他人士（包括本集團的最終控股公司，滙豐控股有限公司）的一般無抵押及非後償合約責任。閣下凡購買本公司的股票掛鈎投資，閣下所倚賴的是滙豐的信用可靠性。倘若滙豐無償債能力或違反其於股票掛鈎投資項下的責任，在最差情況下，閣下可能損失閣下的全部投資。
- 有關人民幣的風險 - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如，中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣計值的股票掛鈎投資的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣計值的股票掛鈎投資兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品是在香港發行的以人民幣計值（如人民幣為存款貨幣）及結算（當到期時收取人民幣）產品，該人民幣計值與在中國內地的人民幣計值存在差異。
- 閣下可能於結算時以實物交付方式收取參考資產。
- 本公司可根據本公司的股票掛鈎投資的發售文件載列的條款提早終止本公司的股票掛鈎投資。
- 本公司的股票掛鈎投資為包含衍生工具的結構性投資產品。
- 投資回報（如有）並非以本地貨幣計算者，需承受匯率波動的風險。匯率波動亦可能令投資價值有升有跌。
- 香港上海滙豐銀行有限公司為本公司的股票掛鈎投資的發行人及產品安排人。

人民幣產品風險披露

- 倘若您選擇將債券及證券所支付的人民幣付款兌換為本地貨幣，可能須承受匯率波動的風險。
- 投資於人民幣債務工具，投資者須承受利率波動風險，這可能影響產品的回報及表現。
- 人民幣產品可能因所涉及的投資並無活躍的二手市場，而導致較大的買賣差價，投資者需承受較大的流動性風險及可能因此而招致虧損。
- 若您選擇在到期日之前提早出售人民幣債券，可能會損失部份或全部的本金額。

中國股買賣風險披露

- 透過滬港通及深港通投資中國股涉及風險。您應就本身的投資經驗、投資目標、財政資源及其他相關條件，小心衡量自己是否適合參與本資料概要提及的任何投資產品或服務。證券價格可升可跌，買賣證券可導致虧損或盈利。
- 如欲了解更多資料，您應參閱載於「中國A股服務資料單張」及「中華通 — 滬港通及深港通條款及細則」的風險披露及其他條款。

貨幣兌換風險披露

- 外幣和人民幣存款的價值需承受因匯率波動而產生的風險。倘若你選擇將外幣和人民幣存款兌換為其他貨幣時的匯率較當初兌換外幣和人民幣存款時的匯率為差，則可能會因而蒙受本金損失。

本文內所載內容及資料未經香港證券及期貨事務監察委員會或任何監管機構審核。

您應就本身的投資經驗、投資目標、財政資源及其他相關條件，小心衡量自己是否適合參與任何投資項目。

向您提供的有關產品或服務的任何廣告、市場推廣或宣傳物料、市場資料或其他資料，其本身不會構成任何產品或服務的招攬銷售或建議。如您欲獲得我們的招攬或建議，應聯絡我們，並在交易前接受我們的合適性評估（如相關）。為鼓勵銷售人員與客戶建立深厚、持久及互利的關係，其薪酬會參照多種因素及因應其整體表現不時檢討，並不單純按其財務表現來釐定。

Important Risk Warning

- Unit Trusts, Bonds, Certificates of Deposit (CDs), structured products (including Equity Linked Investments, Structured Notes, Deposit Plus, Structured Investment Deposits and Capital Protected Investment Deposits) are NOT equivalent to time deposits. Unit Trusts and Bonds and some of the Structured Products are investment products and some Unit Trusts and Structured Products may involve derivatives. The investment decision is yours but you should not invest unless the intermediary who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.
- The price of securities / structured products may move up or down and may become valueless. Losses may be incurred as well as profits made as a result of buying and selling securities/ structured products.
- In the worst case scenario, the value of the products may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).
- Issuer's Risk – Bonds, CDs and structured products are subject to both the actual and perceived measures of credit worthiness of the issuer. There is no assurance of protection against a default by the issuer in respect of the repayment obligations. In the worst case scenario, you might not be able to recover the principal and interest/coupon if the issuer defaults on the Bonds, CDs and Structured Products.
- Investors should not make investment decisions based on this material alone.
- Investment involves risks. Past performance of the products is no guide to future performance. For details of the products, the related fees and charges and risk factors, please refer to the individual product materials and/or offering materials.
- RMB denominated products are subject to liquidity risk as there may be no regular trading and active secondary market for RMB Income Instruments. The bid and offer spread of the price of RMB Income Instruments may be large, so investors may incur significant trading and realisation costs and may suffer losses accordingly.
- Warrants and CBBCs are non-collateralised products. The price of the Warrants/ CBBCs may fall in value as rapidly as it may rise and investors may sustain a total loss of their investment. Prospective investors should ensure that they understand the nature and risks and seek for professional advice where applicable.
- Structured Investment Deposits, Deposit Plus, Capital Protected Investment Deposits and CDs are not protected deposits and are not protected by the Deposit Protection Scheme in Hong Kong. Deposit Plus and Certificates of Deposit is NOT principal protected.

Additional risks are disclosed in the "Risk Disclosure" section. Please refer to "Risk Disclosure" section for details.

General terms and conditions

1. The Hongkong and Shanghai Banking Corporation Limited (and its successors and assigns) (the **"Bank"** or **"HSBC"**) reserves the right to change these terms and conditions at any time and the offer may be withdrawn or terminated by the Bank at its discretion without prior notice.
2. No person other than the Eligible Customer (as defined below) and the Bank will have any right under the Contracts (Rights of Third Parties) Ordinance to enforce or enjoy the benefit of any of the provisions of these terms and conditions.

3. In the event of any dispute arising out of this promotion, the decision of the Bank shall be final and conclusive.
4. Where there is any discrepancy or inconsistency between the Chinese and English versions of these terms and conditions, the English version shall apply and prevail.
5. The offer under this promotion is provided subject to the prevailing regulatory requirements.
6. These terms and conditions are governed by and construed in accordance with the laws of the Hong Kong Special Administrative Region.

Promotional terms and conditions

2020 HSBC Wealth Management - Online Investment Platform Special Lucky Draw

7. **Promotional Period:** 25 May 2020 to 31 July 2020, both dates inclusive (the “Promotional Period”).
8. Who can participate in the special lucky draw: (“Eligible Customers”)
 - a. must be aged 18 or above on 18 May 2020; and
 - b. not a citizen/resident/tax payer resident of the United States of America (U.S.); and
 - c. have a valid correspondence address in Hong Kong in the Bank’s record; and
 - d. be the sole or principal (if a joint account) holder of any Integrated Account with the Bank (the “Eligible Account”); and
 - e. must complete at least one Eligible Transaction within Promotional Period (as defined in clause 9 below).

Any person who does not fulfil the above criteria for the entirety of the Promotional Period will automatically be disqualified from participating in the lucky draw. Any person who acts in breach of applicable laws and regulations or who has an actual or potential conflict of interest will also be disqualified. No person can participate in the lucky draw if he/she has been involved in setting up running this lucky draw.

9. **Eligible Transaction:** An Eligible Customer must perform at least one of the below transactions within the Promotional Period to participate the lucky draw (“Eligible Transaction”), and each Eligible Transaction entitles ONE lucky draw entry:

	Investment product categories	Performing any one of the below designated transactions via HSBC Personal Internet Banking, HSBC HK Mobile Banking app or HSBC HK Easy Invest:	Transaction amount must be more than or same as below Eligible Transaction Amount (“Eligible Transaction Amount”)
(i)	Unit Trust	Purchase any funds available in FlexInvest	HKD100
(ii)	Unit Trust	Purchase any Unit Trust	HKD10,000
(iii)	Stocks	Purchase any Hong Kong Stocks, China A Stocks or US Stocks	HKD10,000
(iv)	FX	Exchange foreign currencies online	HKD10,000
(v)	FX	Execute one Foreign Exchange Order Watch (FXOW) transaction	HKD5,000
(vi)	Structured Products	Place one transaction for either Deposit Plus, Capital Protected Investment or Equity-linked Investment	HKD10,000
(vii)	Bonds	Purchase any Bonds or Certificates of Deposit	HKD10,000
(viii)	Time Deposit	Place a New Fund online time deposit*	HKD10,000

* “New Fund” refers to: (a) new HKD funds (including new funds in other currencies brought to the bank and exchanged to HKD), and/or (b) HKD refund from stock / certificate of deposit / bond / IPO or maturity redemptions proceeds having first been credited into your savings account (including refunds in other currencies acceptable to us from stock / certificate of deposit / bond / IPO or maturity redemptions proceeds having first been credited into your savings account during the promotional period and converted to HKD). Funds that are

deposited via cashier's order / cheques drawn on the deposit account(s) with us, transfers / remittance and exchange from existing deposits of the account(s) held with us will not be considered as new funds. In case of disputes, we have the sole discretion to determine the definition of new funds. Please note that it will take 1 working day (Monday to Friday, except Saturday, Sunday and Public Holiday) before you can set up time deposit via online upon you have opened the account through HSBC HK Mobile Banking app.

10. An Eligible Customer who fulfils the criteria listed during the promotional period will be entitled to enter the lucky draw automatically with the chance of winning ONE set of an "Apple 11-inch iPad Pro Wi-Fi + Cellular (128GB)" tablet (observed retail price: HK7,499) and an "Apple iPhone 11 Pro Max (64GB)" Smartphone (observed retail price: HK9,499) (the "**Grand Prize**"); OR ONE HKD100 Wellcome Supermarket Shopping Voucher (the "**Special Prize**") (collectively the "**Prize/Prizes**"). ONE Eligible Transaction for ONE lucky draw entry, and each Eligible Customer can have more than one lucky draw entries.
11. A total of **3,010** lucky draw winners will be drawn randomly by computer at the end of Promotional Period, including a total of **10** Grand Prizes (each with ONE "Apple 11-inch iPad Pro Wi-Fi + Cellular (128GB)" tablet and ONE "Apple iPhone 11 Pro Max (64GB)" Smartphone) and **3,000** Special Prizes (each with HKD100 Wellcome Supermarket Shopping Voucher) will be given out for the lucky draw. Each Eligible Customer can only win ONE Prize (the "**Winner**").
12. The Redemption Letter for Grand Prize (the "**Redemption Letter**") will be sent to the Winner's local correspondence address maintained in the Bank's record at the time of mailing by local mail (overseas address will not be covered) on or before 1 October 2020. Each Winner who receives the Redemption Letter is required to redeem the Prize according to the instructions stated in the letter, otherwise the Prize will be considered to be forfeited. Redemption details, including the redemption method, redemption centre address and redemption deadline, will be covered in the Redemption Letter. Each Winner will be entitled to receive ONE redemption letter only, lost or damaged letter will not be replaced.
13. The Special Prize will be sent to the Winner's local correspondence address maintained in the Bank's record at the time of mailing by local mail (overseas address will not be covered) on or before 1 October 2020. The Prize will not be replaced in the event of loss or damage, including if they are lost in transit after being mailed out by the Bank to the Winner.
14. The Bank reserves the right to replace the Prize with any alternative gift without prior notice.
15. The Prizes (or the alternative gift) cannot be converted into cash. Product descriptions and images of the Prizes (or the alternative gift) are provided by the relevant manufacturers and/or suppliers and are for reference only. The manufacturers and/or suppliers of the Prizes (or the alternative gift) are solely responsible for the quality and availability of the products and services provided and the Bank shall have no liability in this respect.
16. An Eligible Customer's personal information and the transaction record in the Bank's record must be valid during the Promotional Period and at the time of fulfillment in order to be entitled for the Prize.
17. It is the Winner's responsibility to comply (at their own expense) with any laws requiring payment of any tax, duty, levy or similar impost relating to the award of the Prize, and the Bank shall have no responsibility in respect thereof.
18. All of the mentioned product are subject to respective promotional terms and conditions. The deposit/investment transaction appearing in the Bank's records shall be final and conclusive.
19. If there is more than one prevailing promotional offer with respect to the same product or service, an Eligible Customer will only be entitled to the promotional offer with the highest value (as determined in the sole discretion of the Bank) unless otherwise specified.

Risk Disclosure

Stocks Risk Disclosure

- Investment involves risk. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of stocks may move up or down. Losses may be incurred as well as profits made as a result of buying and selling stocks.

Unit Trusts Risk Disclosure

- Funds which are invested in certain markets and companies (e.g. emerging, commodity markets and smaller companies etc.) may also involve a higher degree of risk and are usually more sensitive to price movements.
- Credit Risk/Interest Rate Risk – a fund that invests in fixed income securities may fall in value if interest rates change, and is subject to the credit risk that issuers may not make payments on such securities. Price of the fund may have a high volatility due to investment in financial derivative instruments and may involve a greater degree of risk than in the case with conventional securities.
- Counterparty Risk – a fund will be exposed to credit risk on the counterparties with which it trades in relation to financial derivative instrument contracts that are not traded on a recognised exchange. Such instruments are not afforded the same protections as may apply to participants trading financial derivative instruments on organised exchanges, such as the performance guarantee of an exchange clearing house. A fund will be subject to the possibility of insolvency, bankruptcy or default of a counter party.

Bonds and Certificates of Deposit (“CDs”) Risk Disclosure

- Bonds/CDs are mainly medium to long-term fixed income products, not for short-term speculation. You should be prepared to hold your funds in bonds/CDs for the full tenure; you could lose part or all of your principal if you choose to sell bonds/CDs prior to maturity.
- It is the issuer to pay interest and repay principal of bonds/CDs. If the issuer defaults, the holder of bonds/CDs may not be able to receive back the interest and principal. The holder of bonds/CDs bears the credit risk of the issuer and has no recourse to HSBC unless HSBC is the issuer itself.
- Indicative prices of bonds/CDs are available and bonds/CDs prices do fluctuate with market changes. Factors affecting the market price of bonds/CDs include, and are not limited to, fluctuations in Interest Rates, Credit Spreads and Liquidity Premiums. The fluctuation in yield generally has a greater effect on prices of longer tenure bonds/CDs. There is an inherent risk that losses may be incurred rather than profit made as a result of buying and selling bonds/CDs.
- If you wish to sell bonds/CDs, HSBC may repurchase them based on the prevailing market price under normal market circumstances, but the buying price may differ from the original selling price due to changes in market conditions.
- There may be exchange rate risks if you choose to convert payments made on the bond/CDs to your home currency.
- The secondary market for bonds/CDs may not provide significant liquidity or may trade at prices based on the prevailing market conditions and may not be in line with the expectations of holders of bonds/CDs.
- If bonds/CDs are redeemed early, you may not be able to enjoy the same rates of return when you use the funds to purchase other products.

Deposit Plus (DPS) Risk Disclosure

- Not a time deposit - Deposit Plus is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Derivatives risk - Deposit Plus is embedded with FX option(s). Option transactions involve risks, especially when selling an option. Although the premium received from selling an option is fixed, you may sustain a loss well in excess of such premium amount, and your loss could be substantial.
- Limited potential gain - The maximum potential gain is limited to the interest on the deposit.
- Maximum potential loss – Deposit Plus is not principal protected. You must be prepared to incur loss as a result of depreciation in the value of the currency paid (if the deposit is converted to the linked currency at maturity). Such loss may offset the interest earned on the deposit and may even result in losses in the principal amount of the deposit.
- Not the same as buying the linked currency - Investing in Deposit Plus is not the same as buying the linked currency directly.
- Market risk – The net return of Deposit Plus will depend upon the exchange rate of deposit currency against the linked currency prevailing at the deposit fixing time on the fixing date. Movements in exchange rates can be unpredictable, sudden and drastic, and affected by complex political and economic factors.
- Liquidity risk - Deposit Plus is designed to be held until maturity. You do not have a right to request early termination of this product before maturity. Under special circumstances, the Bank has the right to accept your early redemption request at its sole discretion and on a case by case basis. The Bank will provide an indication of the redemption price upon such request. Your return upon such early redemption will likely be lower than that if the deposit were held until maturity and may be negative.
- Credit risk of the Bank – Deposit Plus is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your deposit amount.
- Currency risk - If the deposit currency and/or linked currency is not your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.
- Risks relating to RMB – You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product. In case you receive RMB as Linked Currency at maturity and you choose to convert your maturity proceed to other currencies, you may suffer loss in principal. This product will be denominated (if Deposit Currency being RMB) and settled (when receive RMB at maturity) in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.

Capital Protected Investment Deposit (CPI) Risk Disclosure

- Not a time deposit – Capital Protected Investment Deposit is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Derivatives risk – Capital Protected Investment Deposit is embedded with FX option(s). Option transactions involve risks. If the exchange rate of the currency pair performs against expectation at the fixing time on the fixing date, you can only earn the minimum payout of the structure.

- Limited potential gain - The maximum potential gain is limited to higher payout on the deposit less the principal amount, when exchange rate of currency pair at fixing moves in line with your anticipated direction.
- Not the same as buying the linked currency - Investing in Capital Protected Investment Deposit is not the same as buying the linked currency directly.
- Market risk - The return of Capital Protected Investment Deposit will depend upon the exchange rates of currency pair against trigger rate at the fixing time on the fixing date. Movements in exchange rates can be unpredictable, sudden and drastic, and affected by complex political and economic factors. You must be prepared to take the risk of earning the lower payout/no return (if exchange rate performs against expectation) on the money invested.
- Liquidity risk – Capital Protected Investment Deposit is designed to be held until maturity. You do not have a right to request early termination of this product before maturity. Under special circumstances, the Bank has the right to accept your early redemption request at its sole discretion and on a case by case basis. The Bank will provide an indication of the redemption price upon such request. Your return upon such early redemption will likely be lower than that if the deposit were held until maturity and may be negative.
- Credit risk of the Bank – Capital Protected Investment Deposit is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your deposit amount.
- Currency risk - If the deposit currency is not your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.
- Risk of early termination by the Bank - The Bank shall have the discretion to uplift a Deposit or any part thereof prior to the Maturity Date (subject to the deduction of such break costs or the addition of such proportion of the return or redemption amount, which may result in a figure less than the original principal amount of the Deposit) if it determines, in its sole discretion, that this is necessary or appropriate to protect any right of the Bank to combine accounts or set-off, or any security interest, or to protect the Customer's interests.
- Risks relating to RMB - You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product when you convert RMB into your home currency. The value of your RMB deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your RMB deposit to other currencies at an exchange rate that is less favourable than that in which you made your original conversion to RMB, you may suffer loss in principal. This product (if denominated in RMB) will be denominated and settled in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.

Equity Linked Investments ("ELIs") Risk Disclosure

The following risks should be read together with the other risks contained in the "Risk Warnings section in the relevant offering documents of the ELIs.

- You should note that the information contained in this material does NOT form part of the offering documents of our ELIs. You should read all the offering documents of our ELIs (including the programme memorandum, the financial disclosure document, the relevant product booklet and the indicative term sheet and any addendum to any of such documents) before deciding whether to invest in our ELIs. If you have doubt on the content of this material, you should seek independent professional advice.
- Not a time deposit - ELI is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.

- Not principal protected – ELIs are not principal protected: you could lose all of your investment.
- Limited potential gain – you may not receive any potential cash dividend amount - The maximum potential gain under this product is capped at an amount equal to the sum of the difference between the issue price and the nominal amount of the ELIs (if any) (less any cash settlement expenses) and the maximum periodic potential cash dividend amount(s) payable during the scheduled tenor (i.e the period from (and including) the issue date to (and including) the settlement date) of the ELIs. It is possible that you may not receive any potential cash dividend amount for the entire scheduled tenor of the ELIs.
- Re-investment risk - If our ELIs are early terminated, we will pay you the nominal amount of the ELIs (less any cash settlement expenses) and any accrued potential cash dividend amount calculated up to (and including) that call date. No further potential cash dividend amount will be payable following such early termination. Market conditions may have changed and you may not be able to enjoy the same rate of return if you re-invest these proceeds in other investments with similar risk parameters.
- No collateral – ELIs are not secured on any of our assets or any collateral.
- Limited market making arrangements are available and you may suffer a loss if you sell your ELIs before expiry - Our ELIs are designed to be held to their settlement date. Limited market making arrangements are available on a bi-weekly basis for all our ELIs. If you try to sell your ELIs before expiry, the amount you receive for each ELI may be substantially less than the issue price you paid for each ELI.
- Not the same as investing in the reference asset – Investing in our ELIs is not the same as investing in the reference asset. Changes in the market price of the reference asset may not lead to a corresponding change in the market value of, or your potential payout under, the ELIs.
- Not covered by Investor Compensation Fund – Our ELIs are not listed on any stock exchange and are not covered by the Investor Compensation Fund. There may not be any active or liquid secondary market.
- Maximum loss upon HSBC's default or insolvency – Our ELIs constitute general, unsecured and unsubordinated contractual obligations of HSBC as issuer and of no other person (including the ultimate holding company of our group, HSBC Holdings plc). When you buy our ELIs, you will be relying on HSBC's creditworthiness. If HSBC becomes insolvent or defaults on its obligations under the ELIs, in the worst case scenario, you could lose all of your investment.
- Risks relating to RMB - You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product when you convert RMB into your home currency. The value of your RMB-denominated ELIs will be subject to the risk of exchange rate fluctuation. If you choose to convert your RMB deposit to other currencies at an exchange rate that is less favourable than that in which you made your original conversion to RMB, you may suffer loss in principal. This product (if denominated in RMB) will be denominated and settled in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.
- You may, at settlement, receive physical delivery of reference asset(s).
- Our ELIs may be terminated early by us according to the terms as set out in offering documents of our ELIs.
- Our ELIs are structured investment products which are embedded with derivatives.
- Investment returns (if any) not denominated in home currency are exposed to exchange rate fluctuations. Rates of exchange may cause the value of investments to go up or down.
- The Hongkong and Shanghai Banking Corporation Limited is the issuer and product arranger of our ELIs.

Renminbi (“RMB”) Related Products Risk Disclosure

- There may be exchange rate risks if you choose to convert RMB payments made on the bonds and securities to your home currency.

- RMB debt instruments are subject to interest rate fluctuations, which may adversely affect the return and performance of the RMB products.
- RMB products may suffer significant losses in liquidating the underlying investments if such investments do not have an active secondary market and their prices have large bid/ offer spreads.
- You could lose part or all of your principal if you choose to sell your RMB bonds prior to maturity.

China A Shares Risk Disclosure

- Investment in China A Shares through Shanghai-Hong Kong and Shenzhen-Hong Kong Stock Connect involves risks. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of securities may move up or down. Losses may be incurred and profits may be made as a result of buying and selling securities.
- For further information, you should refer to the risk disclosures and other terms set out in (i) China A Shares Service Factsheet - Shanghai-Hong Kong and Shenzhen-Hong Kong Stock Connect Product Fact Sheet and (ii) the China Connect / Shanghai-Hong Kong and Shenzhen-Hong Kong Stock Connect Terms and Conditions.

Currency conversion Risk Disclosure

- The value of your foreign currency and RMB deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB deposit to other currencies at an exchange rate that is less favourable than the exchange rate in which you made your original conversion to that foreign currency and RMB, you may suffer loss in principal.

The information contained in this material and the content have not been reviewed by the Securities and Futures Commission of Hong Kong or any regulatory authority in Hong Kong.

You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and circumstances.

Making available to you any advertisements, marketing or promotional materials, market information or other information relating to a product or service shall not, by itself, constitute solicitation of the sale or recommendation of any product or service. If you wish to receive solicitation or recommendation from us, please contact us and, where relevant, go through our suitability assessment before transacting. The remuneration for sales staff is determined based on the staff's overall performance with reference to a wide range of factors, and is subject to review from time to time, for the purpose of encouraging the building of deep, long-lasting and mutually valuable relationships with customers. It is not determined solely on financial performance.